

FAQ's for Site Selection

1. How Can Dawson Meetings offer such a valuable service for free?
 - a. Dawson Meetings receives a placement fee from the hotel. (Need to add more)
2. How does my meeting or event qualify for the free search?
 - a. Provided your meeting is 10 or more sleeping rooms per night, Dawson Meetings can begin your search immediately.
3. I have to plan a meeting in less than 90 day, and I don't where to start or what to do?
 - a. One of our experienced professionals will guide you through the hotel search process. We will assist you in identifying a destination, selecting the ideal property and contract negotiation.
4. I'm an experienced meeting planner, why would I utilize Dawson Meetings to do the hotel and resort search?
 - a. Dawson Meetings is here to compliment your efforts. You are in control of the entire time of the search. We will go out and qualify the hotels on your behalf and then turn over the hotel summary report so you can do your due diligence. We typically save clients up to 30 hours on average of research per meeting.
5. I've done searches in the past, and I am inundated with hotel sales people calls? How do you limit that?
 - a. Dawson Meetings with holds your name, the client, during the hotel and resort search, so hotels cannot silicate you during the search process. By doing so, Dawson Meetings fields all calls during the search until you are ready to do site visits of the hotels you've selected or are ready to go to contract.
6. What is a hotel site search and summary report?
 - a. After consulting with you on your meeting needs and goals, we will search all properties that best match your meeting needs and budget. Once completed, we will provide you with a detailed hotel summary report which will include hotel availability, rates, dates, initial concessions and property details.
7. Does Dawson Meetings have preferred partnership agreements?
 - a. No, we are dedicated to you and your meeting's success. Our goal is to align your meeting's needs and goals to the ideal venue, without pre-arranged agreements to any specific brands or chains.